

# BULLS EYE 2018

AFTERMARKET  
OCT 2018



MERITOR

*IN THIS ISSUE:*

*PRODUCT IN FOCUS • TECH TIPS • NEW PRODUCTS • EMPLOYEE PROFILE • Meritor Social*

## PRODUCT IN FOCUS - Air Springs

# MERITOR AIR SPRINGS EXPANDED RANGE

MORE THAN 90 NEW PART NUMBERS TO FIT YOUR NEED

Designed and engineered for **high efficiency**, MERITOR® Aftermarket Air Springs **minimise vibrations reducing downtime and maintenance**, as well as potential damage to ancillary components. Less vibration also translates to **more control for the driver, and a smoother more comfortable ride.**



**SMOOTH AND EFFICIENT DRIVING.**



Check out the new part numbers available here

[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

RUN  
WITH THE BULL



# BULLS EYE 2018

## PRODUCT IN FOCUS - Air Springs

Choose the right Air Springs for better road handling and more driver comfort.

### Replacement Air Springs for Quality and Performance You Can Trust.

Air springs play an important role in protecting the tractor and trailer from jarring road shocks which can lead to equipment wear and tear as well as increased downtime and maintenance costs. They are also key to a quality, comfortable ride. When it comes time for replacement, trust Meritor® air springs. Reliable quality and performance are the hallmark of these aftermarket air springs while affordable prices make them an even more compelling solution. Our complete line of aftermarket air springs covers a wide variety of OEM specifications providing the right product for your needs.

### A Ride You Can Count On.

Designed and engineered for high efficiency, Meritor aftermarket air springs minimise vibrations reducing downtime and maintenance, as well as potential damage to ancillary components. Less vibration also translates to more control for the driver, and a smoother more comfortable ride. Plus, cargo stays protected. For more productivity and an improved ride, count on Meritor aftermarket air springs.

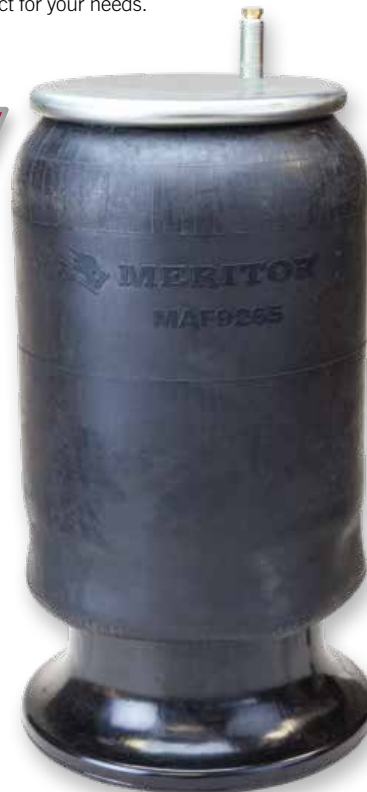
#### Exceptional Corrosion Resistance

- Trivalent chromium coating on bead plate provides rust prevention and protection against chemicals and harsh environmental factors
- Corrosion resistant bead plate components for longer service life
- Electrostatic powder-coated steel and aluminum pistons for superior oxidation resistance\*

#### Robust Components

- Meritor aftermarket piston studs with support washers provide added strength and stability
- Bead plate fittings with high torque and welding pull-off resistance

\*Applicable on 97% of offering



#### Superior Air Spring Durability

- Proven rubber and chord quality designed to withstand the OEM-intended duty cycles and beyond
- Lightweight, high-strength pistons help maximise performance

#### Comprehensive Portfolio

- Wide-ranging market coverage for commercial vehicle applications
- 1-year unlimited kilometre warranty



FIND OUT  
MORE

[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

RUN  
WITH THE BULL



# BULLS EYE 2018

## NEW PRODUCTS

## NEW PRODUCTS

PART NUMBER	DESCRIPTION	PART NUMBER	DESCRIPTION
R200301	KIT KING PIN BRONZE (DANA E1202I/W, E1322I/W)	MAF8713	AIR SPRING HENDRICKSON S22948
MAF5423	AIR SPRING GRANNING 5235, 5307	MAF8729	AIR SPRING MERITOR 202796
MAF6801	AIR SPRING HENDRICKSON S2734	MAF8740	AIR SPRING REYCO 23433-01
MAF6897	AIR SPRING WATSON CHALIN AS-0058	MAF8755	AIR SPRING HENDRICKSON S22045
MAF6902	AIR SPRING HENDRICKSON S2630	MAF8774	AIR SPRING HENDRICKSON S25873
MAF6905	AIR SPRING HENDRICKSON S3518	MAF8782	AIR SPRING RIDEWELL 1001R13109G
MAF6910	AIR SPRING HENDRICKSON S8768	MAF8813	AIR SPRING KENWORTH C81-1003
MAF6927	AIR SPRING REYCO 12906-01	MAF8829	AIR SPRING VOLVO 3934699
MAF6935	AIR SPRING HENDRICKSON S14318	MAF8852	AIR SPRING PETERBILT 03-07887
MAF7135	AIR SPRING HOLLAND NEWAY 90557001	MAF8855	AIR SPRING REYCO 23521-01
MAF7136	AIR SPRING HENDRICKSON S1080	MAF8864	AIR SPRING PETERBILT 03-08716
MAF7400	AIR SPRING FREIGHTLINER 1610769000	MAF8944	AIR SPRING HENDRICKSON S20217
MAF7403	AIR SPRING HENDRICKSON S1159	MAF9026	AIR SPRING PETERBILT 03-06213
MAF7410	AIR SPRING FREIGHTLINER 1611378000	MAF9039	AIR SPRING HOLLAND NEWAY 90557001
MAF7424	AIR SPRING HOLLAND (NEWAY) 90557014	MAF9069	AIR SPRING PETERBILT 03-02456
MAF7472	AIR SPRING HENDRICKSON B-12514-005	MAF9082	AIR SPRING HOLLAND NEWAY 90557006
MAF7555	AIR SPRING REYCO 20018-01	MAF9101	AIR SPRING HOLLAND NEWAY 90557008
MAF7795	AIR SPRING HENDRICKSON S14486	MAF9105	AIR SPRING HENDRICKSON S1245
MAF7797	AIR SPRING HENDRICKSON 001346	MAF9121	AIR SPRING HOLLAND NEWAY 90557019
MAF7808	AIR SPRING RIDEWELL 1003587808C	MAF9122	AIR SPRING HENDRICKSON S3467
MAF7897	AIR SPRING HENDRICKSON 002878	MAF9144	AIR SPRING HOLLAND NEWAY 90557155
MAF7996	AIR SPRING GRANNING 8221	MAF9192	AIR SPRING HENDRICKSON S6195
MAF8008	AIR SPRING HENDRICKSON S11637	MAF9223	AIR SPRING HENDRICKSON 48195-2
MAF8027	AIR SPRING SUSPENSIONS INC. 200117	MAF9265	AIR SPRING HENDRICKSON S20124
MAF8032	AIR SPRING HENDRICKSON S12405	MAF9270	AIR SPRING HENDRICKSON S-20010
MAF8033	AIR SPRING HENDRICKSON S14487	MAF9293	AIR SPRING HOLLAND NEWAY 90557120
MAF8042	AIR SPRING HOLLAND NEWAY 90557236	MAF9297	AIR SPRING HENDRICKSON 50898-1 & 2
MAF8050	AIR SPRING HENDRICKSON S4771	MAF9307	AIR SPRING HOLLAND NEWAY 90557129
MAF8091	AIR SPRING HENDRICKSON S20901	MAF9321	AIR SPRING WATSON & CHALIN AS-0036
MAF8204	AIR SPRING HOLLAND NEWAY 90557173	MAF9366	AIR SPRING HOLLAND NEWAY 90557160
MAF8708	AIR SPRING HENDRICKSON S21966	MAF9367	AIR SPRING HENDRICKSON S14249
MAF8709	AIR SPRING HENRICKSON S21800	MAF9370	AIR SPRING WATSON & CHALIN AS-0057

[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

**RUN**  
WITH THE **BULL**



# BULLS EYE 2018

## NEW PRODUCTS

## NEW PRODUCTS

PART NUMBER	DESCRIPTION
MAF9371	AIR SPRING NAVISTAR 1670073C-1
MAF9373	AIR SPRING HENDRICKSON 57122-2
MAF9375	AIR SPRING MACK 3645Q27
MAF9394	AIR SPRING FRUEHAUF UCD-9393-2
MAF9422	AIR SPRING KENWORTH K303-6
MAF9448	AIR SPRING RIDEWELL 1003589448C
MAF9471	AIR SPRING HOLLAND NEWAY 90557146
MAF9541	AIR SPRING KENWORTH C81-1005
MAF9547	AIR SPRING KENWORTH C81-1004
MAF9580	AIR SPRING HENDRICKSON S20127
MAF9616	AIR SPRING KENWORTH K-303-16
MAF9622	AIR SPRING KENWORTH K-303-22
MAF9625	AIR SPRING KENWORTH K-303-25
MAF9626	AIR SPRING HENDRICKSON S23720
MAF9640	AIR SPRING HENDRICKSON S20223
MAF9644	AIR SPRING HENDRICKSON S23721
MAF9645	AIR SPRING HENDRICKSON S23612
MAF9648	AIR SPRING NAVISTAR 2027911C1 & C2
MAF9663	AIR SPRING MACK 57WL57M
MAF9781	AIR SPRING FREIGHTLINER 6813200017
MAF9807	AIR SPRING HOLLAND 90557372
MAF9921	AIR SPRING HOLLAND NEWAY 90557117
MAF9935	AIR SPRING HOLLAND NEWAY 90557157
MAF9974	AIR SPRING HOLLAND 90557332
MAF9978	AIR SPRING HENDRICKSON S-28929
MAF7205	AIR SPRING FREIGHTLINER/WESTERNSTAR
MAF7206	AIR SPRING FREIGHTLINER 1829919000
MAF7036	AIR SPRING PETERBILT 29-03200
MAF7215	AIR SPRING FREIGHTLINER 1840977000



All parts displayed in New Products & Supersessions will be available for immediate ordering. Lead times apply for the listed items. Not all parts are available to Independent Customers. Please contact Meritor Customer Service on (03) 8353 6050 for further information. For full list of supersessions, [CLICK HERE](#)

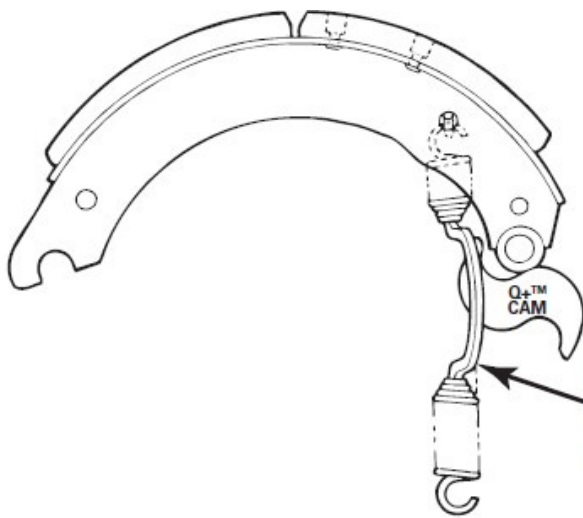
[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

**RUN  
WITH THE BULL**



## ***TECH TIP - Brake Hardware Kit installation***

### **Steer Brake Return Spring**



**OFFSET RETURN SPRING**  
(MERITOR PART 2258Y1273)

#### **NEW INSTALLATION**

Install the spring with the open end of the hook TOWARD the cam head.

#### **CAUTION**

It may be possible for incorrect fitment of the offset brake return spring on the Meritor Q+ Series brake assemblies fitted to Non-Drive Steer Axles. Please ensure that during installation, the offset center bar of the spring is located over the S-Cam and with the open end of the hooks facing the cam head. If this return spring is not installed correctly, the offset center bar of the spring will foul on the hub.



**INCORRECT INSTALLATION**



**CORRECT INSTALLATION**

[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

# BULLS EYE 2018

## MERITOR SOCIAL

### *Team Meritor took on Around the Bay 2018 to help kids in need!*

A big congratulations to the 8 members of Team Meritor, which included five Meritor Australia employees; (Dan Crabtree (Managing Director), Ryan Davies (Engineering Manager), Patrick Jose (Product Manager), Ryan Jennings (Cost Manager), Adam Carroll (Product & Marketing Team Leader), who participated in last Sunday's Around the Bay in a Day bicycle ride. The ride, which is an annual event in Melbourne, aims to raise money for the Smith Family Charity which supports children in need by providing practical education essentials like, books, shoes, bags and uniforms.

Starting at Albert Park Lake (home of the Australian F1 Grand Prix) the team gathered at the early bird hour of 530am and travelled anticlockwise around Port Phillip Bay, passing over the Westgate Bridge just as the sun rose over the city before continuing on through Geelong and across the Bellarine peninsula to Queenscliff. Following a brief stop at Queenscliff for lunch the team then caught the ferry to Sorrento on the other side of the bay before continuing their epic journey back to Albert Park Lake through the scenic bayside suburbs of Sorrento, Frankston and Mordialloc.

It was a tremendous effort by four of the five Meritor participants to continue pedalling on weary legs and complete the 210km journey in just over 13hrs. As well as a medal and the prospect of having completed the equivalent of a marathon on a bicycle the team was also carried along by the support of all those who contributed to raising over 6,000 dollars for a very worthy cause.

Special thanks to the Meritor Trust Fund that generously donated the bulk of the money raised.

**Thanks very much for your support.**



*"So, we gave our personal best on the bike, so these kids can achieve their personal best in life!" Patrick Jose, Product Manager and Team Organiser.*

[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

RUN  
WITH THE BULL



# BULLS EYE 2018

## **EMPLOYEE PROFILE - *Vanessa Marracini***

### ***Role at Meritor: Product & Marketing Specialist*** ***Year Joined: 2018***

#### **What is your background?**

My background is in the Sales and Marketing areas. During my career development, I had the opportunity to learn the different perspectives of these areas, however, for the last 10 years, I have been working specifically in Marketing (events, expos, launching strategy, branding awareness, social media, web developments and so on) in Brazil, and then later in Australia.

My major marketing job experience is in the Automotive Industry - Aftermarket (TRW ZF and WABCO Brazil).

I hold a Marketing and Advertising bachelor degree and have a post graduate qualification in Business Administration.

Before traveling to Australia 2 years ago, I started a Master in Marketing degree, which I plan to complete in due course.

My first role in Australia, was as a marketing manager in a Technology College, managing sales to European and Latin American students and marketing related duties.

Now, as the Product & Marketing Specialist at Meritor, I'm back in the game and I feel very excited to be part of the automotive industry again. I definitely can see myself gaining an exceptional international experience and getting better every single day as a person and as a marketing professional. Learning from everybody every time. That's very interesting and challenging!

#### **Tell us a little bit about your main job responsibilities.**

My main responsibility is to assist with the development and implementation, of the Aftermarket Marketing plan in conjunction with the Product & Marketing Team Leader and Product Managers. This includes promotions and trade advertising, catalogues, e-mail mkt communication, expos and events, identifying potential competitors and competitive industries, and developing marketing strategies.



#### **3. What is your biggest challenge and what do you enjoy most about your role?**

My biggest challenge is the language. Australian English is awesome and tricky at the same time, I'm definitely glad to learn it here and I enjoy getting involved with the "downunder" land and people. The most enjoyable thing about this role is to be able to bring new ideas on board.

#### **What are your interests outside work?**

I love spending time with my husband and friends, having fun and travel around. We love short trips around Melbourne! There are spectacular places nearby. I also love boxing, any outdoor sport gets me (riding, hiking and running), watching TV series and trying new restaurants around the city (actually, that's why I exercise! LOL)

[www.meritorpartsonline.com.au](http://www.meritorpartsonline.com.au)

**RUN  
WITH THE BULL**

